

# Curriculum Vitae

## Max Nielsen

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The field of work is economic research and public consultancies, teaching and dissemination. Applied research and public consultancies includes the subjects:

- International fish trade and markets
- Fish demand, supply and price formation
- Fisheries and aquaculture economics
- Bio-economic modelling and fisheries management
- Interactions between fisheries management, fish markets, aquaculture and trade policies.
- Eco-system economics and management of the marine environment.

Applied research is undertaken within a broad range of external funded projects and, lately, to a minor extent also on basic funds. The work is carried out based on the philosophy that involvement in good research work makes public consultancies better, and that the involvement in public consultancies improves the policy relevance of research.

Public consultancies have been undertaken as part of the responsibility during the app. 14 years of the present employment. Public consultancies within the above areas are undertaken mainly under the fixed Contract between the Institute and the Danish Ministry of Food, Agriculture and Fisheries. Public consultancies in the form of external funded projects have also been undertaken for other Ministries, the Commission, OECD, the Nordic Council of Ministers and others.

Teaching is performed at the Bachelor study of agricultural economics and environmental economics. Teaching is performed in the courses "Public Economics and Policy Analysis" (started 2009). Supervision is currently provided for a Ph.D. student in aquaculture economics and another just finalised, also on aquaculture economics.

Management of research and public consultancies and to a minor extent teaching was formerly in 2 years undertaken for the Fisheries Economics and Management Division as part of a division management team consisting of two persons. The basis of the division was the theory of the sustainable use of renewable natural resources and the main fields of the division are bio-economic modelling, fisheries management, fish market studies and aquaculture economics. The division consisted of 12 persons.

The methodological toolbox contains general economics, applied economics analysis, econometrics (co-integration), bio-economic supply models and partial equilibrium models.

## Education and employment

- Feb 2010 Associate Professor, Environmental and Natural Resource Economics Unit (unit merged of fisheries and environmental economics divisions), Department of Food and Resource Economics, Faculty of Science, University of Copenhagen.
- Jan 2008 Division leader together with Jesper L. Andersen, Fisheries Division, Institute of Food and Resource Economics, Faculty of Life Sciences, University of Copenhagen.
- Dec 2006 Associate Professor, Institute of Food and Resource Economics, Faculty of Life Sciences, University of Copenhagen.
- Jan 2005–Nov 2006 Assistant Professor, Institute of Food and Resource Economics, the Royal Veterinary and Agricultural University, Copenhagen.
- Sep 2001–Mar 2002 Trainee, Fisheries Division, Directorate for Food, Agriculture and Fisheries, Organisation for Economic Co-operation and Development, Paris.
- Jan 2001 - Oct 2004 Ph.D. in Fisheries Economics, University of Southern Denmark, Esbjerg.
- Apr 1998–Dec 2004 Research Analyst, Danish Research Institute of Food Economics, Copenhagen.
- Apr 1998 Employed at the then Danish Research Institute of Food Economics, then part of the Danish Ministry of Agriculture and Fisheries. Today, I remain employed at the same institute, which have been through four merges and two name changes and are now part of University of Copenhagen.
- Mar 1996–Mar 1998 Economist, Slagelse Hospital.
- Jun 1995–Nov 1995 Principal, Budget and Planning Division, Ministry of Trade and Industry, Transportation and Public Works, Greenland Home Rule, Nuuk, Greenland.
- Oct 1993–Jun 1995 Principal, Fisheries Division, Ministry of Fisheries, Hunting and Agriculture, Greenland Home Rule, Nuuk, Greenland.
- Sept 1988 - Jun 1993 Master in Economics, Odense University, Denmark.

## Teaching and supervision

- Fall 2015 - Co-supervisor for Mouri Dey in the double degree Ph.D. project "*Valuing quality and exploring export potentials of Bangladeshi pangas/tilapia*".
- Fall 2015 - Co-supervisor for Imranul Islam in the double degree Ph.D. project "*Mapping and improving governance of pangas/tilapia value chains in Bangladesh*".
- Jul 2014 – Supervisor for Isaac Ankamah Yeboah in the Ph.D. project "*Price formation on organic fish in Europe*".
- Apr 2014 – Supervisor in the Master project in Environmental and Natural Resource Economics of Ilias Mokus "*The economic impacts of climate change on Norwegian cod fishery*".
- Apr 2014 – Supervisor in the Master project in Environmental and Natural Resource Economics of Amadeo Ferraro "*EU European Trading System of CO<sub>2</sub> market efficiency through Structural Permit Price model*".
- Apr-Jul 2014 Supervisor in the BA project in Natural Resources of Katja Kragelund "*Optimization of the socio-economic return of Danish fisheries*".

Feb-Jun 2014	Supervisor in the BA project in Natural Resources of Vibe Busk Larsen “ <i>Socio-economic optimal fisheries – with focus on fishery and environmental externalities sand management of these in theory</i> ”.
Feb – Apr 2014	Teacher and responsible for “ <i>Welfare Economics and Policy Analysis</i> ”.
Nov 2013	Faculty discussant at Cecilia Hammerlunds Licentiate defense “ <i>Fish and Ships in the Baltic Sea – Prices, Demand and Management</i> ”, Lund University, Sweden.
Feb – Apr 2013	Teacher and responsible for “ <i>Welfare Economics and Policy Analysis</i> ”.
Sep 2012 –	Supervisor for Tenaw Gedefaw Abate in the Ph.D. project “ <i>Sustainable Aquaculture Growth through Development of Efficient Feeding Technologies and Regulation of Environmental Externalities</i> ”.
Sep 2012 –	Member of evaluation Committee for Akhtaruzzaman Khan in the Ph.D. “ <i>Efficiency, Risk and Management of Fisheries Sector in Bangladesh</i> ”, Norwegian Agricultural University, Aas.
May 2012 –	Member of evaluation Committee for Nguyen Tien Thong in the Ph.D. “ <i>Consumer preference, demand and choice for seafood – Empirical analysis of European markets</i> ”, University of Southern Denmark, Esbjerg.
Feb – Apr 2012	Teacher and responsible for “ <i>Public Economics and Policy Analysis</i> ”.
Feb – Apr 2011	Teacher and responsible for “ <i>Public Economics and Policy Analysis</i> ”.
May-Jun 2010	Supervisor in the BA project in Natural Resources of Frederik Møllet Laugesen “ <i>Maximization of the resource rent in pelagic fisheries</i> ”
Feb – Apr 2010	Teacher and responsible for “ <i>Public Economics and Policy Analysis</i> ”.
Jan 2010	Completion of the teacher education “ <i>Adjunktpædagogikum</i> ” on university pedagogy and didactics.
Feb – Apr 2009	Teacher and responsible for the Bachelor course <i>Public Economics and Policy Analysis</i> ”, 72 hours of lectures and exercises, 80% by me, 33 students of agricultural economics and international students.
Oct 2008 – Jan 2012	Supervisor for Rasmus Nielsen in the Ph.D. project “ <i>The aquaculture industry in a socio-economic perspective with a production technology approach</i> ”, awarded the winner of the 2013 Ph.D. Dissertation Award in the International Association of Aquaculture Economics and Management.

### **Other activities**

Member of the Committee for coastal fishery in Denmark, set up by the Ministry of Food, Agriculture and Fisheries, 2013.

Elected member of the Bureau of the European Association of Fisheries Economists EAFE from July 2009 to July 2011.

Appointed Danish member of the Nordic Working group for Fisheries Research, The Nordic Council of Ministers, from 2005.

Member of Evaluation Committees for positions at Danish Universities 2009 and onward (associate professor 2009, assistant professors 2012, Post. Doc. 2009 and funding for PhD.)

Consultant for the Directorate for Food, Fisheries and Agri Business under the Danish Ministry of Food, Agriculture and Fisheries on preparing a Danish strategy and plan for the use of the European Fisheries Fund in 2007-2013, December 2005 to June 2006.

Referee for *Food Economics* (2005, 2007, 2009, 2010), *Marine Resource Economics* (2003, 2004, 2006, 2008, 2009, 2010, 2010, 2011, 2012, 2013), *Ecological Economics* (2009, 2010, 2011, 2012, 2013), *Journal of Agricultural Economics* (2013), *Journal of Environmental Management* (2009), *Marine Policy* (2010, 2013), *Fisheries Research* (2011) and *Aquatic Living Resources* (2014).

Appointed Danish member of the Committee for Fisheries in the OECD, 2000-2003.

## Raised funding

- 2014 "Green growth in Bangladesh pangas and tilapia aquaculture", Danish International Development Agency Danida, € 1,333,000, project leader.
- 2014 "Pre-analysis of efficiency of aquaculture regulation in OECD countries", € 5,000, OECD, Trade and Agriculture.
- 2013 "Beskæftigelse og aflønning af nordiske kystfiskere" (Salary and employment of Nordic coastal fishermen), € 116,000, Nordic Council of Ministers, project leader.
- 2013 "New possibilities for growth and robustness in organic aquaculture", Green Development and Demonstration Program, Danish AgriFish Agency, € 133,000.
- 2012 "Resource rent and wider economic impacts of fisheries", € 14,000, Nordic Council of Ministers.
- 2012 "Potentialet for grøn vækst i Nordisk fiskeri og akvakultur gennem reduktion af kvælstofudledning" (The potential of green growth in Nordic fisheries and aquaculture through reductions of nitrogen discharges), € 87,000, Nordic Council of Ministers, project leader.
- 2012 "Modelling fuel tax concessions in Nordic fisheries", € 30,000, Nordic Council of Ministers, project leader.
- 2011 "Improvement of Aquaculture high quality fish fry production", € 268,000, Danish Strategic Research Council.
- 2011 "A conceptual framework for green growth in fisheries and aquaculture", € 5,000, OECD, Trade and Agriculture.
- 2010 "Optimal rotation i dansk akvakultur" (Optimal rotation in Danish aquaculture), € 94,000, Danish Fishery Development Program.
- 2009 "Samfundsøkonomisk afkast af pelagiske fiskerier i Nordøstatlanten" (Socio-economic return of pelagic fisheries in the Northeast Atlantic Ocean), € 94,000, Nordic Council of Ministers, project leader.
- 2007/2010 "2 workshops om globale markedsmodeller for fisk og fiskeprodukter" (2 workshops on global market models for fish and fish products), € 60,000, Nordic Council of Ministers, organiser.
- 2007 "Globale markedsmodeller for laksefisk, fiskemel og olie, herunder data for engroshandel" (Global market models for salmon, trout, fish meal and oil, including data on wholesale), € 295,000, Danish Fishery Development Program, project leader.

## Publications

### Refereed journals listed on the ISI Web of Science

18. Ankamah-Yeboah, I., M. Nielsen and R. Nielsen, Price Premium of Organic Salmon in Danish Retail Sale, Invited for resubmission and resubmitted to *Ecological Economics*, October 2015.
17. Waldo S., F. Jensen, M. Nielsen, H. Ellefsen, J. Hallgrimsson, C. Hammarlund, Ø. Hermansen and J. Isaksen, Regulating multiple externalities: The case of Nordic fisheries, forthcoming in *Marine Resource Economics*.
16. Nielsen, R., F. Asche and M. Nielsen, Restructuring European freshwater aquaculture from family owned to large scale firms – Lessons from Danish aquaculture, Forthcoming in *Aquaculture Research*.
15. Abate, T. G., R. Nielsen, M. Nielsen, P. M. Jepsen and B. W. Hansen, A Cost-effectiveness Analysis of Live Feeds in Juvenile Turbot *Scophthalmus maximus* Farming: Copepods versus Artemia, forthcoming in *Aquaculture Nutrition*.

14. Abate, T. G., R. Nielsen, M. Nielsen, P. M. Jepsen, B. W. Hansen and G. Drillet (2015), Economic Feasibility of Copepod Production on a Commercial Scale: Result from a Prototype Production Facility, *Aquaculture*, 436:72–79.
13. Jensen, F., M. Nielsen and R. Nielsen (2014), Increased competition for aquaculture from fisheries: Does improved fisheries management limit aquaculture growth? *Fisheries Research*, 159, 25-33.
12. Nielsen, M., L. Ravensbeck, L. and R. Nielsen (2014), Conceptual framework for achieving green growth in fisheries through improved regulation, *Marine Policy*, 43-52.
11. Nielsen, M., J. Smit and J. Guillen (2012), Price effects of changing quantities supplied at the integrated European fish market, *Marine Resource Economics*, 27 (2), 165-80.
10. Nielsen, M., O. Flaaten and S. Waldo (2012), Management of and Economic Returns from Selected Fisheries in the Nordic Countries, *Marine Resource Economics*, 27 (1), 64-88, March 2012.
9. Nielsen, M., F. Jensen, J. Setälä and J. Virtanen (2011), Causality in fish demand: A co-integrated demand system for trout in Germany, *Applied Economics*, 43, 797-809.
8. Nielsen, M., J. Smit and J. Guillen (2009), Market Integration of Fish in Europe, *Journal of Agricultural Economics*, 60(2), 367-385, available at: <http://www.forskningsbase.life.ku.dk/fbspretrieve/14611680/>.
7. Andersen, J., M. Nielsen and E. Lindebo (2009), Economic gains of liberalising access to fishing quotas within the European Union, *Marine Policy*, 33, 497-503.
6. Nielsen, M. (2009), Modelling Fish Trade Liberalisation: Does fish trade liberalisation result in welfare gains or losses? *Marine Policy*, 33, 1-7. Available at: <http://www.forskningsbase.life.ku.dk/fbspretrieve/14614194/>.
5. Setälä, J., J. Laitinen, J. Virtanen, K. Saarni, M. Nielsen and A. Honkanen (2008), Spatial integration of freshwater fish markets in the Northern Baltic Sea, *Fisheries Research* 92, 196-206.
4. Nielsen, M., J. Setälä, J. Laitinen, K. Saarni, J. Virtanen, and A. Honkanen (2007), Market integration of farmed trout in Germany, *Marine Resource Economics*, 22 (2), 195-213.
3. Nielsen, M. (2006), Trade liberalisation, resource sustainability and welfare: the case of East Baltic cod, *Ecological Economics*, 58, 650-664.
2. Nielsen, M. (2006), Supply Regimes in Fisheries, *Marine Policy*, 30, 596-603.
1. Nielsen, M. (2005), Price formation and market integration on the European first-hand market for whitefish, *Marine Resource Economics*, 20, 185-202.

### **Refereed journals not listed on the ISI Web of Science**

- Jensen, F., P. Andersen and M. Nielsen (2013), Renewable Resource Management under Asymmetric Information: The Fisheries Case, *Food Economics*, 9 (Supplement), 37-46.
- Frost, F., J. L. Andersen and M. Nielsen (2009), Økonomisk tilpasning til miljømål i blåmuslingefiskeriet (Economic adjustment to environmental objectives in the Danish mussel fishery), *Nationaløkonomisk Tidsskrift (Danish Economic Journal)*, 147 (2), 158-174.
- Nielsen, M., B. Cozzari, G. Eriksen, O. Flaaten, E. Gudmundsson, J. Løkkegaard, K. Petersen and S. Waldo (2007), Samfundsøkonomisk afkast af nordiske fiskerier (Economic remuneration of Nordic fisheries), *Danish Economic Journal*, 145 (2), 164-187.
- Nielsen, M., F. Jensen, and E. Roth (2005), A Cost-Benefit Analysis of a Public Labelling Scheme of Fish Quality, *Food Economics*, 2 (1), 65-76.
- Nielsen, M. (2004), International market integration and demand: An analysis of the Norwegian and Danish herring market, *Food Economics*, 1 (3), 175-84.

## Submitted papers

- Bronmann, J., I. Ankamah-Yeboah and M. Nielsen, Market integration of pangasius and tilapia in relation to wild-caught whitefish in Germany, submitted to *Journal of Agricultural Economics*, October 2015
- Nielsen, M., P. Andersen, L. Ravensbeck, F. Laugesen, D. Kristófersson and H. Ellefsen, Fisheries Management and the Value Chain: The Northeast Atlantic Pelagic Fisheries Case, submitted to *Environmental and Resource Economics*, June 2015.
- Nielsen, R., M. Nielsen, T. G. Abate, B. W. Hansen, P. M. Jepsen, S. L. Nielsen, J. Støttrup and K. Buchmann The importance of live-feed traps - farming marine fish species, submitted to an *Aquaculture Economics and Management Special Issue*, May 2015.

## Reports

- Waldo, S., H. Ellefsen, O. Flaaten, J. Hallgrímsson, C. Hammarlund, Ø. Hermansen, J. R. Isaksen, F. Jensen, N. N. Duy, M. Nielsen, A. Paulrud, F. Salenius and D. Schütt (2013), *The Impact of Abolishing Fuel Tax Concessions in Fisheries – An Empirical Study of CO<sub>2</sub> emissions, fleet structure and employment in the Nordic countries*, Theme North report 2013:NN.
- Nielsen, M., E. Larsen, J. Egekvist, T. G. Abate, R. Nielsen, H. Frost, and J. Kjærsgaard (2013), *Dansk kystfiskeri: Struktur og økonomi* (Danish coastal fishery: Structure and economics), IFRO Commissioned work to the Ministry of Food, Agriculture and Fisheries, no. 1/2013.
- Anon (2012), “Fiskeriets Økonomi 2012” (Economic situation of the Danish Fisheries 2012), report from the Institute of Food and Resource Economics, chapter 4, Laugesen, F. M. og M. Nielsen, Prisudviklingen på fiskeprodukter (Price formation on fish products).
- Nielsen, M., L. Ravensbeck and R. Nielsen (2012), Conceptual framework for achieving green growth through improved regulation of fisheries and aquaculture, Report prepared for the OECD Committee of Fisheries, Paris, March 2012. The report was presented on the OECD Committee of Fisheries meeting in Paris, 29 October 2012.
- Anon (2011), “Fiskeriets Økonomi 2011” (Economic situation of the Danish Fisheries 2011), report from the Institute of Food and Resource Economics, chapter 4, Laugesen, F. M. og M. Nielsen, Prisudviklingen på fiskeprodukter (Price formation on fish products), chapter 6 Nielsen, M, L. Ravensbeck og F. M. Laugesen Analyse af værdikæden for fisk i Danmark (Analysis of the fish value chain ion Denamrk).
- Nielsen, M., P. Andersen, L. Ravensbeck, F. M. Laugesen, J. Andersen, D. M. Kristoffersen, S. Reithe, J. Nilssen and H. Ellefsen, Samfundsøkonomisk afkast af pelagiske fiskerier i Nordøstatlanten (Socio-Economic Return of Pelagic Fisheries in the Northeast Atlantic Ocean), report prepared for the Nordic Council of Ministers, Nordic Committee of Senior Officials for Fisheries and Aquaculture, Agriculture, Food and Forestry, Theme North 2010:573. The report was presented by M. Nielsen on the Nordic Minister Conference ”The Pelagic Complex in the Northeast Atlantic Ocean: Challenges and possibilities in the pelagic sector. Looking towards the future”, on the Faroe Island, 7-9 September 2010.
- Anon (2010), “Fiskeriets Økonomi 2010” (Economic situation of the Danish Fisheries 2010), report from the Institute of Food and Resource Economics, chapter 4, Skotte Pedersen, C. og M. Nielsen, M. Prisudviklingen på fiskeprodukter (Price formation on fish products), chapter 5 Nielsen, R. and M. Nielsen, Fiskeforarbejdning (Fish processing) and chapter 6 Nielsen, R. and M. Nielsen, Bæredygtig vækst i dansk akvakultur (Sustainable growth in Dansih aquaculture).
- Anon (2009), “Fiskeriets Økonomi 2009” (Economic situation of the Danish Fisheries 2009), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Prisudviklingen på fiskeprodukter (Price formation on fish products), and chapter 5 Nielsen, R. and M. Nielsen, Fiskeforarbejdning (Fish processing).

- Nielsen, M., C.L. Jensen, R. Nielsen, C.S. Petersen, and L. Ravensbeck (2008), *Globale markedsmoedeller for laksefisk, fiskemel og olie, herunder data for engroshandel* (Global market models for salmon, trout, fish meal and oil, including data on wholesale), report no. 198 from Institute of Food and Resource Economics.
- Larsen, E. P., J. H. Møller, M. Nielsen og L. Ravensbeck (2008), Vurdering af markedsudsigter for akvakulturproduktion i Danmark (Assessing the market outlook for aquaculture production in Denmark), Report from DTU Aqua to the Danish Ministry of Food, Agriculture and Fisheries. The report was presented by M. Nielsen at the theme day on Aquaculture held by the Danish Food Industry Agency, 24 April 2009, Silkeborg.
- Anon (2008), "Fiskeriets Økonomi 2008" (Economic situation of the Danish Fisheries 2008), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Prisudviklingen på fiskeprodukter (Price formation on fish products), and chapter 5 Nielsen, R. and M. Nielsen, Fiskeforarbejdning (Fish processing).
- Setälä, J., M. Nielsen, J. Virtanen, K. Saarni, J. Laitinen and A. Honkanen (2008), Prisbildung för sövattenfiskar – Analyser av finska, svenska danska och tyska fisk marknader (Price formation on freshwater fish – Analyses of Finnish, Swedish, Danish and German markets), report prepared for the Nordic working group for fisheries research, connected to the Nordic Council of Ministers, Tema Nord 2008:574.
- Anon (2007), "Fiskeriets Økonomi 2007" (Economic situation of the Danish Fisheries 2007), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Prisudviklingen på fiskeprodukter (Price formation on fish products), and chapter 5 Nielsen, R. and M. Nielsen, Fiskeforarbejdning (Fish processing).
- Nielsen, M., B. Cozzari, G. Eriksen, O. Flaaten, E. Gudmundsson, J. Løkkegaard, K. Petersen and S. Waldo (2007), Focus on the economy of the Nordic fisheries – Case study reports from Iceland, Norway, the Faroe Islands, Sweden and Denmark, report no. 186 from the Institute of Food and Resource Economics.
- Nielsen, M. P. Rodgers and J. Smit (2006), Price formation of sole and plaice in the EU, Report presented at the STECF Sub-group meeting on evaluation of a management plan proposed by the European Commission Directorate-General for Fish for fisheries exploiting stocks of plaice and sole in the North Sea, 26-29 September 2006, Brussels.
- Nielsen, M., B. Cozzari, G. Eriksen, O. Flaaten, E. Gudmundsson, J. Løkkegaard, K. Petersen and S. Waldo (2006), Økonomien i de nordiske fiskerier - fokus på ressourcerenten (The economy of the Nordic fisheries: Focus on the resource rent), report prepared for the Nordic working group for fisheries research, connected to the Nordic Council of Ministers, Theme North 2006:540. The report was presented of M. Nielsen on the Nordic Minister Conference "Økonomisk forvaltning af fiskerierne", (Economic management of fisheries) on the Faroe Island, 3-4 May 2006.
- Gudmundsson, E., F. Asche and M. Nielsen (2006), Revenue Distribution through the Seafood Value Chain, FAO Fisheries Circular No. 1019, FIIU/1019 (En), Rome.
- Anon (2006), "Fiskeriets Økonomi 2006" (Economic situation of the Danish Fisheries 2006), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Prisudviklingen på fiskeprodukter (Price formation on fish products), and chapter 5 Nielsen, R. and M. Nielsen, Fiskeforarbejdning (Fish processing).
- Nielsen, M. (2005), Linkages between Seafood Markets, Fisheries Management and Trade Liberalisation: Theory and Applications, Ph.D. thesis from the University of Southern Denmark.
- Danish Fish, Confederation of Danish Industries (2005), The Danish seafood industry's development opportunities in the global economy, with contribution from Institute of Food and Resource Economics pp. 7, 12, 14-20 and 46-49. The report was presented at the Conference "Fish without borders" of Vedsmand, T and M. Nielsen, 26 May 2005, in Copenhagen.
- Nielsen, M. (2005), Kortlægning af den globale handel med fisk og fiskeprodukter (Survey of the global trade in fish and fish products), report no. 173 from Institute of Food and Resource Economics.

- Anon (2005), "Fiskeriets Økonomi 2005" (Economic situation of the Danish Fisheries 2005), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Prisudviklingen på fiskeprodukter (Price formation on fish products), and chapter 5 Nielsen, R. and M. Nielsen, Fiskeforarbejdning (Fish processing).
- Nielsen, M. (2004), Trade and structural adjustment - A case study of the Danish cod sector, contribution to the OECD study on trade and structural adjustment, undertaken by the OECD Trade Directorate as a multi-Directorate project. The case study was presented for the OECD Committee for Fisheries at the 94TH Session, 25-27 October 2004.
- Anon (2004), "Fiskeriets Økonomi 2004" (Economic situation of the Danish Fisheries 2004), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Prisudviklingen på fiskeprodukter (Price formation on fish products).
- Anon (2003), "Fiskeriets Økonomi 2003" (Economic situation of the Danish Fisheries 2003), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Beregning af prisudviklingen på fiskeprodukter (Calculation of price developments on fish products).
- Anon (2002), "Fiskeriets Økonomi 2002" (Economic situation of the Danish Fisheries 2002), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Beregning af prisudviklingen på fiskeprodukter (Calculation of price developments on fish products).
- Nielsen, M. (2002), Tariff measures, p 9 and 80-92 in OECD, Liberalising Fisheries Markets - Scope and Effects, Paris, ISBN 92-64-19986-1. The chapter was presented at the 89<sup>th</sup> session of the OECD Committee for Fisheries, Paris, France, 18-20 March 2002.
- Pickering, H, S. Jaffry, D. Whitmarsh, P. Wattage, Y. Ghulam, J. Frere, E. Roth, M. Nielsen and R. Junqueira Lopes (2001), Market-driven incentive structures for sustainable fisheries management, Final Project Report from the MISSFISH project FAIR CT98 4255 funded under the EU fourth framework programme. Contribution from M. Nielsen on pp. 25-45, 54-67, 94-99 and 215-218.
- Frost, H., M. Nielsen, C.L. Jensen and N. Vestergaard (2001), A socio-economic cost-benefit analysis of the use of glass eel, report no. 118 from the Danish Institute of Agricultural and Fisheries Economics. With contributions from M. Nielsen pp. 42-57 "The overseas eel market".
- Anon (2001), "Fiskeriets Økonomi 2003" (Economic situation of the Danish Fisheries 2002), report from the Institute of Food and Resource Economics, chapter 4, Nielsen, M. Vurdering af prisudviklingen for fiskeprodukter 2001 (Assessment of the price developments on fish products in 2001).
- Rodgers, P., Lasch, R., Roncin, N., Lopez, M.A., Nielsen, M., Karagiannakos, A., & Placenti, V. (2000), Evaluation of the impact of the introduction of the euro in the fisheries and aquaculture sector one year on. Final Report of the EU funded feasibility study no. XIV/1999/02/01. Contribution from M. Nielsen on pp. 23-33.
- Nielsen M. (2000), A review of Research of Market outlets for Nordic Fishermen, report prepared for the Nordic working group for fisheries research, connected to the Nordic Council of Ministers, Tema Nord Fisheries 2000:524.
- Smit, J., Nielsen, M., Greig, G., & Parajuá, J. (2000), An information system for the principal firms in the fishery and aquaculture products industry. Final Report of the EU funded feasibility study no. XIV/1999/02/02. Contribution from M. Nielsen on pp. 30-35, 39-42 and 53-63.
- Nielsen M. & Petersen J. (1995), Kystnært rejefiskeri – kapacitetstilpasning og regulering, et diskussionsoplæg (Coastal shrimp fishery – capacity adjustment and regulation), review made in the Directorate of Fisheries, Hunting and Agriculture to the autumn meeting in the Greenland Parliament, Greenland Home Rule, Nuuk.
- Nielsen M. (1994), Modernisering af det kystnære og indenskærs fiskeri (Modernisation of the coastal and inshore fisheries, pp. 25-54, review for the working group on structural adjustment under the Directorate of Fisheries, Hunting and Agriculture to the second spring meeting in the Greenland Parliament, Greenland Home Rule, Nuuk.



## Conference papers

- Nielsen, M., F. Jensen, J. Setälä and J. Virtanen, Demand for trout in Germany (2007), paper presented at the 18th Conference in the European Association of Fisheries Economists, July, Reykjavik, Iceland.
- Nielsen, M., Setälä, J., Laitinen, J., Saarni, K., Virtanen, J. & Honkanen, A. (2006), Integration and causality in demand: Farmed trout in Germany, Paper presented at the 13TH Conference in the International Institute of Fisheries Economics and Trade, Portsmouth, UK, July.
- Virtanen, J., J. Setälä, J. Laitinen, K. Saarni, M. Nielsen and A. Honkanen (2006), Delineation of Finnish fish markets: Interactions between wild and farmed fish species, Paper presented at the 13TH Conference in the International Institute of Fisheries Economics and Trade, Portsmouth, UK, July.
- Setälä, J., J. Laitinen, J. Virtanen, K. Saarni, M. Nielsen and A. Honkanen (2006), Spatial integration of freshwater fish markets in the northern Baltic Sea areas, Paper presented at the 13TH Conference in the International Institute of Fisheries Economics and Trade, Portsmouth, UK, July.
- Nielsen, M. (2004), Welfare implications of EU enlargement: The case of East Baltic cod, Paper presented at the 12TH Conference in the International Institute of Fisheries Economics and Trade, Tokyo, Japan, July.
- Nielsen, M., F. Jensen and E. Roth (2004), A Cost-Benefit Analysis of a Public Labelling Scheme of Fish Quality, paper presented at 16th Conference in the European Association of Fisheries Economists, April 2004 in Rome, Italy.
- Nielsen, M. (2003), Market integration and demand: analysis of the European herring market, paper presented at 15th Conference in the European Association of Fisheries Economists, May 2003 in Brest, France.
- Jensen, F., Nielsen, M. and Roth, R. (2003), Application of the Inverse Almost Ideal Demand System to Welfare Analysis, paper presented at 15th Conference in the European Association of Fisheries Economists, May 2003 in Brest, France.
- Nielsen, M. (2002), Trade liberalisation and resource sustainability, paper presented at the 11th Conference in the International Institute of Fisheries Economics and Trade, Wellington, New Zealand.
- Nielsen, M. (2002), Price formation on the European first-hand whitefish market, paper presented at the 14th Conference in the European Association of Fisheries Economists, Faro, Portugal.
- Nielsen M. (2000), Forecasts of Danish ex-vessel seafood prices, Paper presented at the 12th Conference in the European Association of Fisheries Economists, April 2000 in Esbjerg .
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